

# Real Estate Straight Talk!

Are you looking to make a real estate transaction in the near future? Want to be better prepared next time you do? Wondering what the inside scoop is from a Real Estate Agent's perspective? Come join SWE-WI for an informative talk with Heather Altman, a Broker Associate from ReMax 24/7 Real Estate LLC!

**Date:** Wednesday, January 18, 2012  
**Time:** 5:30-7:30 PM  
**Location:** Harmony Café – Fox Valley, 233 E. College Ave, Appleton, WI  
**Cost:** \$5 (members) \$15 (non-members)  
**RSVP:** RSVP by January 13, 2012 to Jill Nondorf at [jill.nondorf@swe.org](mailto:jill.nondorf@swe.org)

Light refreshments will be served

**Speaker:** Heather Altman ABR. CRS. GRI. CDPE  
Broker Associate  
ReMax 24/7 Real Estate LLC



Heather will be sharing with you what you need to know not what you want to hear.

- Sales in today's market (what to really expect)
- What is buyer's agent? How they can guide you to success.
- What is a short sale versus foreclosure?
- Requirements needed for a successful purchase or sale
- What the differences between companies
- Questions are very important and Heather will try to answer them or let you know where to find the answers.